

David's Recommended Reading List

As of February 2024

Personal Growth

- 101 Things to Do Before You Die by Richard Horne
- A Million Miles in a Thousand Years: How I Learned to Live a Better Story by Donald Miller
- At Left Brain Turn Right: An Uncommon Path to Shutting Up Your Inner Critic, Giving Fear the Finger & Having an Amazing Life! by Anthony Meindl
- Atomic Habits: An Easy & Proven Way to Build Good Habits & Break Bad Ones by James Clear
- Captivate: The Science of Succeeding with People by Vanessa Van Edwards
- Daring Greatly: How the Courage to Be Vulnerable Transforms the Way We Live, Love, Parent, and Lead by Brené Brown
- Eat That Frog! by Brian Tracy, Berrett-Koehler Publishers, Inc.
- Emotional Intelligence 2.0 by Travis Bradberry (Author), Jean Greaves (Author), Patrick M. Lencioni
- Essentialism: The Disciplined Pursuit of Less by Greg McKeown
- Exactly What to Say: The Magic Words for Influence and Impact by Phil M Jones
- Find Your Why: A Practical Guide for Discovering Purpose for You and Your Team by Simon Sinek, David Mead
- Finish: Give Yourself the Gift of Done by Jon Acuff
- Finite and Infinite Games by James Carse
- Four Thousand Weeks: Time and How to Use It by Oliver Burkeman
- Got Your Attention?: How to Create Intrigue and Connect with Anyone by Sam Horn
- Greenlights by Matthew McConaughey
- High Performance Habits: How Extraordinary People Become That Way by Brendon Burchard
- Let the Elephants Run: Unlock Your Creativity and Change Everything by David Usher
- Leveling Up: How To Master The Game of Life by Eric Siu
- Limitless Expanded Edition: Upgrade Your Brain, Learn Anything Faster, and Unlock Your Exceptional Life by Jim Kwik
- Living Forward: A Proven Plan to Stop Drifting and Get the Life You Want by Michael Hyatt, Daniel Harkavy
- Man's Search for Meaning by Viktor E. Frankl, Harold S. Kushner
- Mind Mapping: Improve Memory, Concentration, Communication, Organization, Creativity, and Time Management: Improve by Kam Knight
- Mindset - Updated Edition: Changing The Way You think To Fulfil Your Potential by Carol Dweck
- Nudge: Improving Decisions About Health, Wealth, and Happiness by Richard H. Thaler, Cass R. Sunstein
- Peak: Secrets from the New Science of Expertise by Anders Ericsson, Robert Pool
- Peaks and Valleys: Making Good And Bad Times Work For You--At Work An by Spencer Johnson
- Personality Isn't Permanent: Break Free from Self-Limiting Beliefs and Rewrite Your Story by Benjamin Hardy



- Presence: Bringing Your Boldest Self to Your Biggest Challenges by Amy Cuddy
- So Good They Can't Ignore You: Why Skills Trump Passion in the Quest for Work You Love by Cal Newport
- Start with Why: How Great Leaders Inspire Everyone to Take Action by Simon Sinek
- Stumbling on Happiness by Daniel Gilbert
- Take the Stairs: 7 Steps to Achieving True Success by Rory Vaden
- The 100-Day Goal Journal: Accomplish What Matters to You by John Lee Dumas
- The 5 Second Rule: Transform your Life, Work, and Confidence with Everyday Courage by Mel Robbins
- The Big Leap: Conquer Your Hidden Fear and Take Life to the Next Level by Gay Hendricks
- The Chimp Paradox: The Mind Management Program to Help You Achieve Success, Confidence, and Happiness by Dr. Steve Peters
- The Compound Effect by Darren Hardy
- The Five Thieves of Happiness by John Izzo Ph.D.
- The Gap and The Gain: The High Achievers' Guide to Happiness, Confidence, and Success by Dan Sullivan, Dr. Benjamin Hardy
- The High 5 Habit: Take Control of Your Life with One Simple Habit by Mel Robbins
- The Infinite Game by Simon Sinek
- The Left Brain Speaks, the Right Brain Laughs by Ransom Stephens
- The Power of Mental Discipline: A Practical Guide to Controlling Your Thoughts, Increasing Your Willpower and Achieving More by Ian Tuhovsky, Sky Rodio Nuttall
- The Power of Now: A Guide to Spiritual Enlightenment by Eckhart Tolle
- The Power of Starting Something Stupid: How to Crush Fear, Make Dreams Happen, and Live Without Regret by Stephen M. R. Covey (Foreword), Richie Norton (5-Mar-2013) Hardcover by Richie Norton
- The Richest Man in Babylon: with The Magic Story by George Clason, Frederick Van Rensselaer Dey
- The Road Less Stupid: Advice from the Chairman of the Board by Keith J. Cunningham
- The Subtle Art of Not Giving a F*ck: A Counterintuitive Approach to Living a Good Life by Mark Manson
- The War of Art: Break Through the Blocks and Win Your Inner Creative Battles by Steven Pressfield, Shawn Coyne
- Think Again: The Power of Knowing What You Don't Know by Adam Grant
- Tribe Of Mentors: Short Life Advice from the Best in the World by Timothy Ferriss
- Truth and Lies: What People Are Really Thinking by Mark Bowden, Tracey Thomson
- Unstoppable: 4 Steps to Transform Your Life by David Hauser
- Who Not How: The Formula to Achieve Bigger Goals Through Accelerating Teamwork by Dan Sullivan, Benjamin Hardy
- Willpower Doesn't Work: Discover the Hidden Keys to Success by Benjamin Hardy
- Working Out Loud: A 12-Week Method to Build New Connections, a Better Career, and a More Fulfilling Life by John Stepper



General Business / Marketing

- Advertising Secrets of the Written Word: The Ultimate Resource on How to Write Powerful Advertising Copy from One of America's Top Copywriters and Mail Order Entrepreneurs by Joseph Sugarman
- Almost Alchemy: Make Any Business Of Any Size Produce More With Fewer And Less by Dan S. Kennedy
- Always Be The Buyer: Attracting other people's highest commitment to your biggest and best standards by Dan Sullivan
- Book Yourself Solid: The Fastest, Easiest, and Most Reliable System for Getting More Clients Than You Can Handle Even if You Hate Marketing and Selling by Michael Port, Tim Sanders
- Building a StoryBrand: Clarify Your Message So Customers Will Listen by Donald Miller
- Coach Wooden's Pyramid of Success by John Wooden
- David and Goliath: Underdogs, Misfits, and the Art of Battling Giants by Malcolm Gladwell
- Digital Body Language: How to Build Trust and Connection, No Matter the Distance by Erica Dhawan
- Excellence Now: Extreme Humanism by Tom Peters
- Fascinate, Revised and Updated: How to Make Your Brand Impossible to Resist by Sally Hogshead
- Getting Everything You Can Out of All You've Got: 21 Ways You Can Out-Think, Out-Perform, and Out-Earn the Competition by Jay Abraham
- Getting to Yes: Negotiating Agreement Without Giving In by Roger Fisher, William Ury
- Go Big or Go Home: 5 Ways to Create a Customer Experience That Will Close the Deal by Diana Kander, Tucker Trotter
- How to Get a Meeting with Anyone: The Untapped Selling Power of Contact Marketing by Stu Heinecke, Jay Conrad Levinson
- Influence, New and Expanded: The Psychology of Persuasion by Robert B. Cialdini,
- Marketing Made Simple: A Step-by-Step StoryBrand Guide for Any Business by Donald Miller, Dr. J.J. Peterson
- Marketing Spark by Mark Evans
- Maverick: The Success Story Behind the World's Most Unusual Workplace by Ricardo Semler
- My Best Mistake: Epic Fails and Silver Linings by Terry O'Reilly
- Never Split the Difference: Negotiating As If Your Life Depended On It by Chris Voss, Tahl Raz
- Obviously Awesome: How to Nail Product Positioning so Customers Get It, Buy It, Love It by April Dunford
- Open to Think: Slow Down, Think Creatively and Make Better Decisions by Dan Pontefract
- Outliers: The Story of Success by Malcolm Gladwell
- Profit First: Transform Your Business from a Cash-Eating Monster to a Money-Making Machine by Mike Michalowicz
- QR Codes Kill Kittens: How to Alienate Customers, Dishearten Employees, and Drive Your Business into the Ground by Scott Stratten, Alison Kramer
- Selling from Scratch: How to Sell More by Simply Being Human by John B Hill, Melissa Bezner
- Six Pixels of Separation: Everyone Is Connected. Connect Your Business to Everyone. by Mitch Joel



- Social Selling: Techniques to Influence Buyers and Changemakers by Tim Hughes, Matt Reynolds
- Steal Like an Artist: 10 Things Nobody Told You About Being Creative (Austin Kleon) by Austin Kleon
- Stop Hustling Gigs and Start Building a Business: 101+ Tricks of the Trade to Help Entrepreneurs and Self-Employed People Build a Money-Making Machine by Mr. Joel G Block
- Stories That Stick: How Storytelling Can Captivate Customers, Influence Audiences, and Transform Your Business by Kindra Hall
- The 10X Rule: The Only Difference Between Success and Failure by Grant Cardone
- The 12 Week Year: Get More Done in 12 Weeks than Others Do in 12 Months by Brian P. Moran, Michael Lennington
- The 22 Immutable Laws of Branding: How to Build a Product or Service into a World-Class Brand by Al Ries, Laura Ries
- The Adweek Copywriting Handbook: The Ultimate Guide to Writing Powerful Advertising and Marketing Copy from One of America's Top Copywriters by Joseph Sugarman
- The Business Model Canvas: Let your business thrive with this simple model (Management & Marketing) by 50minutes
- The Creative Curve: How to Develop the Right Idea, at the Right Time by Allen Gannett
- The E-Myth Revisited: Why Most Small Businesses Don't Work and What to Do About It by Michael E. Gerber
- The Go-Giver: A Little Story About a Powerful Business Idea by Bob Burg, John David Mann
- The Greatest Salesman in the World by Og Mandino
- The Little Customer Service Book: A Common Sense Guide to Helping People by Rick Grassi, Judah Dobin
- The Magic of Thinking Big by David Joseph Schwartz
- The Magic Of Thinking Big by David Schwartz
- The Paradox of Choice: Why More Is Less by Barry Schwartz
- The Practice: Shipping Creative Work by Seth Godin (anything else by Seth)
- The Slight Edge: Turning Simple Disciplines into Massive Success and Happiness by Jeff Olson, John David Mann
- The Tipping Point: How Little Things Can Make a Big Difference by Malcolm Gladwell
- The Ultimate Sales Machine: Turbocharge Your Business with Relentless Focus on 12 Key Strategies by Chet Holmes, Michael Gerber
- This I Know: Marketing Lessons from Under the Influence by Terry O'Reilly
- This Is Marketing by SETH GODIN & ANYTHING else by Seth
- Tiger by the Tail: 99 Secrets to Tame and Master Your Business by Marty Park
- UnMarketing: Everything Has Changed, and Nothing is Different by Scott Stratten, Alison Stratten
- Value Proposition Design: How to Create Products and Services Customers Want by Alexander Osterwalder, Yves Pigneur



Voiceover / Acting Specific

- Acting One/Acting Two by Robert Cohen (2007-01-17) by Robert Cohen
- Actions: The Actors' Thesaurus by Marina Caldarone, Maggie Lloyd-Williams
- Authentic Commercial Voiceover: Build Your Commercial VO Career by Finding Your Friendly, Conversational, Confident Voice by Dave Bisson
- Book on Acting by Stephen Book
- Confessions of a Casting Director: Help Actors Land Any Role with Secrets from Inside the Audition Room by Jen Rudin
- Finding Your Voice: A Step-by-Step Guide for Actors by Barbara Houseman, Kenneth Branagh
- Freeing The Natural Voice Revised: Imagery and Art in the Practice of Voice and Language by Kristin Linklater
- Impro: Improvisation and the Theatre by Keith Johnstone
- Living On Air: Adventures in Broadcasting by Joe Cipriano, Ann Cipriano
- Making Money In Your PJs: Freelancing for Voice Actors and other Solopreneurs by Paul Strikwerda
- More Than Just A Voice: The REAL Secret to Voiceover Success by Dave Courvoisier
- On The Mic: Voice Training for Voiceover Artists, Podcasters, Speakers & Presenters by Nic Redman
- Rodney Saulsberry's Tongue Twisters and Vocal Warm-Ups: With Other Vocal-Care Tips by Rodney Saulsberry
- Secrets of Voiceover Success by Joan Baker
- Set Your Voice Free: How To Get The Singing Or Speaking Voice You Want by Donna Frazier, Roger Love
- So You Want To Do VO?: Working from home as a voiceover actor by Rob Marley
- Sound Advice: Voiceover from an Audio Engineer's Perspective by Mr Dan Friedman
- The Art of Voice Acting: The Craft and Business of Performing for Voiceover by James R. Alburger
- The Artist's Way: 30th Anniversary Edition by Julia Cameron
- The Improv Book: Improvisation for Theatre, Comedy, Education and Life by Alison Goldie
- The Lone Actor by Viola Spolin, Paul Sills
- The Power of Voice: A Guide to Making Yourself Heard by Denise Woods
- The Producers Guide to Voice Over: A creative and practical guide to voice over concepts and lots of other V.O. stuff by Bryant Falk, Amy Archibeque
- The Right to Speak: Working with the Voice by Patsy Rodenburg
- The Warner Loughlin Technique: An Acting Revolution by Warner Loughlin
- There's Money Where Your Mouth Is (Fourth Edition): A Complete Insider's Guide to Earning Income and Building a Career in Voice-Overs by Elaine A. Clark
- To Be or Wanna Be: The Top Ten Differences Between a Successful Actor and a Starving Artist by Sean A. Pratt, Heather Benjamin
- V-Oh!: Tips, Tricks, Tools and Techniques to Start and Sustain Your Voiceover Career by Marc Cashman, James Alburger
- VO: Tales and Techniques of a Voice-Over Actor by Harlan Hogan



- Voice for Hire: Launch and Maintain a Lucrative Career in Voice-Overs by Randy Thomas, Peter Rofe, et al.
- Voice Lessons: How a Couple of Ninja Turtles, Pinky, and an Animaniac Saved My Life by Rob Paulsen
- Voice Over LEGAL by Robert J. Sciglimpaglia Jr.
- Voice-Over 101: How to Succeed as a Voice Actor: Second Edition by Debi Derryberry and Jennifer Tressen
- Voice-Over Voice Actor: What It's Like Behind the Mic by Yuri Lowenthal, Tara Platt
- Voice-Overs for Podcasting: How to Develop a Career and Make a Profit by Elaine A. Clark
- Voiceover Achiever: Brand your VO career. Change your life. by Celia Siegel
- Voiceover Man: The Extraordinary Story Of A Professional Voice Actor by Peter Dickson
- You Can Bank on Your Voice: Your Guide to a Successful Career in Voice-Overs by Rodney Saulsberry
- Zen And The Art Of Voiceover by Dan Friedman

